

Message Text

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ACTION EB-06

INFO OCT-01 NEA-06 ISO-00 CIAE-00 COME-00 DODE-00 DOTE-00

FMC-01 INR-05 NSAE-00 RSC-01 CG-00 COA-01 DLOS-03

SWF-01 L-02 PA-01 USIA-06 PRS-01 SP-02 LAB-01 SIL-01

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TAGS: EWWT, CE

SUBJ: SRI LANKA SHIPPING CONFLICT: NOV 8

REF: A) STATE 245998; B) COLOMBO 3012;

C) STATE 243654

1. SUMMARY: EMBOFF HAS DISCUSSED IN DETAIL GSL
CENTRAL FREIGHT BUREAU (CFB)/CEYLON USA
CONFERENCE (CUSAC) DISPUTE WITH SHIPPING MINISTRY
SECRETARY. CUSAC SECRETARY HERE, AND US FLAG
MEMBER LINE AGENTS. AS OF NOV 8, POSITIONS APPEAR
IRRECONCILABLE, DIRECT GSL/CUSAC COMMUNICATIONS
AND THUS NEGOTIATIONS ARE DE FACTO SUSPENDED, AND
HIGH PROBABILITY EXISTS THAT NEITHER CUSAC NOR GSL
WILL PERMIT FIRST EXPECTED CUSAC SHIP TO LOAD. UP-
SHOT IS CLEAR THREAT OF AT LEAST TEMPORARY SUSPENSION
MAJOR PORTION OF CEYLONese EXPORTS TO US WITH RESULTING
FINANCIAL LOSSES TO CUSAC LINES, AMERICAN IMPORTERS,
AND AND CEYLONese EXPORTERS. WE SEE NO SOLUTION
EXCEPT CONVINCE PARTIES TO RESUME INTENSE AND
DETAILED NEGOTIATIONS ON SURCHARGE AND ANY
OTHER OUTSTANDING ISSUES. HOWEVER, WE WOULD
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SUGGEST THAT CONSIDERATION BE

GIVEN, IF FEASIBLE, TO SOME SORT OF THIRD PARTY MEDIATION OR ARBITRATION. END SUMMARY.

2. ON NOV 7, ECONOMIC/COMMERCIAL SECTION CHIEF MET WITH SHIPPING MINISTRY SECRETARY KARANDAWELA AND MERCHANT SHIPPING DIRECTOR DAVID SOYSA. KARANDAWELA SUMMARIZED HIS MID-OCT US MEETINGS AND GSL'S POSITION AND RATIONALE. HE GAVE COPIES OF FMC FIRST RESPONSE TO GSL'S PROTEST SENT ABOUT NOV 1 AND GSL'S NOV 5 REPLY. HE SAID THAT, SO FAR AS GSL WAS CONCERNED, COMMUNICATIONS AND NEGOTIATIONS WERE SUSPENDED WITH CUSAC AND THAT GSL STANDS ON ITS POSITION THAT SURCHARGE WAS UNACCEPTABLE AND UNSUPPORTED BY ADEQUATE EVIDENCE FROM CUSAC AND THAT FREIGHT COLLECT REQUIREMENT IMPOSED OCT 25 WAS IMPERMISSIBLE. SECRETARY SAID THAT IF EVEN ONE MEMBER COULD SATISFACTORILY SUPPORT SURCHARGE, GSL WOULD RECONSIDER ITS POSITION. UNLESS CUSAC WAIVES FREIGHT COLLECT REQUIREMENT AS THEY HAD DONE FOR SEVERAL SAILINGS LAST WEEK, CFB WOULD NOT ALLOCATE CARGO TO CUSAC VESSELS. AS IN HIS CABLE TO FMC, KARANDAWELA EXPRESSED DEEP DISAPPOINTMENT IN WHAT HE PERCEIVED TO BE ADVERSE CHANGE IN FMC POSITION SINCE WASHINGTON DISCUSSIONS. BASED ON REFTEL B WE HAD INDICATED EARLIER TO CFB OFFICIALS OUR UNDERSTANDING OF FMC SYMPATHY WITH GSL POSITION BUT CABLE TO KARANDAWELA CITED IN REFTEL A, WHICH KARANDAWELA DID NOT MENTION, CLARIFIES FMC'S POSITION. WE HAVE CHECKED WITH KARANDAWELA NOV 8. HE HAS RECEIVED IT, REGARDS IT VERY NEGATIVELY, AND IS SENDING STRONG RESPONSE. AT OUTSET EMBOFF REPEATED POSITION THAT INQUIRY WAS TO OBTAIN INFO, THAT OUR POSITION WAS NEUTRAL ON MERITS, AND THAT WE WANT TO DO ALL POSSIBLE TO SEE MATTER RESOLVED DIRECTLY BETWEEN PARTIES IN THE INTEREST OF SRI LANKA-US TRADE RELATIONS. EMBOFF ADDED, HOWEVER, THAT GOVTS OF TWO COUNTRIES WERE INVOLVED AT BOTH ENDS AND THAT WE WOULD LIKE TO BE IN REGULAR TOUCH WITH HIM UNTIL CONFLICT HOPEFULLY RESOLVED. KARANDAWELA AGREED AND LIMITED OFFICIAL USE

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EXPRESSED APPRECIATION FOR INTEREST.

3. EMBOFF REVIEWED SITUATION WITH MARIN ABEYRATNE, LOCAL CUSAC SECRETARY, WHO HANDLES COMMUNICATIONS WITH CUSAC MEMBER AGENTS AND WITH GSL. HE SHOWED EMBOFF CUASC CABLES SINCE DISPUTE BEGAN, INCLUDING REPORT ON KARANDAWELA/HAMM NEW YORK MEETING. CLEARLY CUSAC BELIEVES IT HAS PROVIDED ADEQUATE INFO

TO SUPPORT SURCHARGE AND THAT FREIGHT COLLECT IS APPROPRIATE RETALIATORY POSITION. CUSAC HAS NOW DECIDED NOT TO WAIVE FREIGHT-COLLECT REQUIREMENT FOR ANY MORE SHIPS. ALL CUSAC LINES AND THEIR AGENTS WERE LOOKING CAREFULLY AT NEXT CUSAC ARRIVAL SINCE IT WILL PROVIDE CLEAR TEST OF POSITIONS. ABEYRATNE EXPECTED NEITHER SIDE TO CHANGE AND SEVERAL SHIPS COULD CALL WITHOUT LIFTING CARGO. HE POINTED OUT THAT NON-CONFERENCE SHIPPING NOT ALTERNATIVE SINCE AMERICAN CONSIGNEES, ESPECIALLY FOR TEA, NEED REGULAR, HIGH-QUALITY SERVICE. APL LOCAL AGENT (LION SHIPPING) GENERAL MANAGER TOLD EMBOFF HE HAS RECEIVED APL INSTRUCTION NOT TO LOAD NEXT SHIP, SS PRESIDENT LINCOLN, DUE NOV 11, EXCEPT ON FREIGHT COLLECT BASIS. BOTH HE AND WATERMANS AGENTS (AITKEN SPENCE) SAID NON-AMERICAN FLAG CUSAC LINES MAY DEFER EXPECTED ARRIVALS WEEK OF NOV 11 BECAUSE THEY WOULD PREFER FIRST TEST CASE TO BE AMERICAN FLAG.

4. SINCE REFTEL B, PRESS HAS CARRIED ONE ARTICLE (CEYLON OBSERVER, OCT 31) SAYING APL AND AMERICAN EXPORT LINE SHIPS HAD SAILED WITH CARGO UNDER WAIVER OF FREIGHT COLLECT REQUIREV,5. ARTICLE SAID THIS WAS BECAUSE CFB HAD "STUCK TO ITS GUNS". ARTICLE ADDED THAT "CFB FEELS ITS POSITION IS STRONG AS IT ENJOYS THE SUPPORT OF BOTH US TEA ASSOCIATION AS WELL AS THE FEDERAL MARITIME COMMISSION ON THIS ISSUE."

5. COMMENT: REFTEL A MOST HELPFUL. DISPUTE CLEARLY LOOKS ABOUT SAME FROM BOTH ENDS. WE HAVE ONE QUESTION AND TWO TENTATIVE SUGGESTIONS. FIRST, DO ANY PROVISIONS OF NEW FMC REGULATIONS DESCRIBED IN REFTEL C POTENTIALLY APPLY TO THIS SITUATION? SECOND, LIMITED OFFICIAL USE

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WITH CONFLICT NOW INTENSIFYING TO POINT OF DIRECT CONFRONTATION AND LOSS OF REVENUE TO SHIPPING LINES, AMERICAN IMPORTERS AND CEYLONESE EXPORTERS, STATE AND FMC ARE NOW INVOLVED AT BOTH ENDS. FOR OUR UNDERSTANDING OF CASE IT WOULD BE HELPFUL TO HAVE A) SUMMARY OR TEXTS OF GSL-FMC CABLE EXCHANGES, SINCE IN OUR CONTACTS WITH GSL THEY ARE CONSTANTLY REFERRED TO, AND B) CLEAR STATEMENT OF USG POSITION. THIRD, GIVEN PRESENT APPARENTLY RIGID POSITIONS OF BOTH SIDES AND SUSPENSION IN NEGOTIATIONS ON THE MERITS, WE ASK WHETHER THERE IS ANY ACCEPTED OR FEASIBLE PROCEDURE FOR MEDIATION OR ARBITRATION OF SUCH MARITIME CONFLICTS.
VAN HOLLEN

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